

Buy EUR 10.00	Value Indicators: EUR DCF: 10.50	Warburg ESG Risk Score: 2.9 ESG Score (MSCI based): 3.0 Balance Sheet Score: 4.8 Market Liquidity Score: 1.0	Description: Leading provider of aesthetic medicine services in Germany
	Market Snapshot: EUR m Market cap: 89.6 No. of shares (m): 19.6 EV: 71.8 Freefloat MC: 28.6 Ø Trad. Vol. (30d): 41.00 th	Shareholders: Freefloat 31.90 % MPH Health Care AG 68.10 %	Key Figures (WRe): 2022e Beta: 1.5 Price / Book: 0.9 x Equity Ratio: 72 %
Price EUR 4.56 Upside 119.3 %			

M1 continues to expand into Eastern Europe

M1 Kliniken AG

FY end 31.12. (in EUR m)	Q3 2022 reported	Q3 2021 reported	yoy %	Q3 2022 WRe	Delta %	9M 2022 reported	9M 2021 reported	yoy %	9M 2022 WRe	Delta %
Sales	75.0	72.5	3.4%	73.2	2.5%	214.0	237.4	-9.9%	212.2	0.8%
EBITDA	3.5	na	na	3.4	4.5%	10.9	na	na	10.8	1.4%
EBIT	2.0	2.0	0.0%	1.9	5.3%	6.5	9.1	-28.6%	6.4	1.6%

Source: Warburg Research, Company data

M1 Kliniken released Q3/9M figures that were in line with our estimates. Sales declined to EUR 214m (-9.9% yoy) in the 9M-period and EBIT declined to EUR 6.5m by 28.6% yoy. This decline is attributable to a reduced sales volume in the trading sector of HAEMATO, especially the absence of sales of Covid-tests.

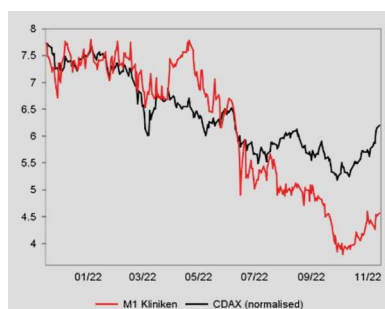
The Beauty segment displayed a reasonable growth profile: revenues grew by 9.1% yoy to EUR 41.4m and M1 opened six new clinics during the first 9M of 2022. Revenue-per-treatment figures imply a reduction in average treatment spending of 6.7% based on FY 2021 figures (EUR 155 vs EUR 145), which indicates, in our view, a decline in patient spending and an increase in discounts to attract more patients.

In comparison to the same timeframe the previous year, the number of treatments increased to more than 285k (+15%) yoy and even reached the quarterly value of Q2 (Q3 97k vs Q2 100k) due to seasonal effects typical for Q3. The treatment count in the ex-Germany regions increased by 60% to over 45k and resulted in a 50% yoy-increase in revenue to EUR 6m. In order to strengthen the long-term profitability of the M1 Group, M1 is working on measures to reduce operating costs at all levels.

M1 is focusing on its continued expansion in Hungary, Poland, Bulgaria and Romania and additional expansions of its clinic network resulting in a negative EBIT contribution of EBIT -0.1m to Haemato's EBIT result of EUR 6.5m.

At Haemato, preparations for the approval of the company's own white-label botulinum toxin for the European market are proceeding according to plan. In October 2022, an audit of the foreign production facility was successfully carried out in accordance with EU guidelines, and the certificate from the German authority is expected at the beginning of 2023. This is the basis to start clinical trials in 2023.

We have reduced our estimates for the capex costs at Haemato of the botox clinical trial from EUR 12.5m to EUR 10m based on Haemato's guidance. Buy confirmed.



Rel. Performance vs CDAX:

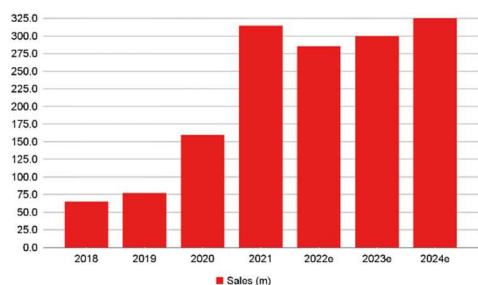
1 month:	-0.5 %
6 months:	-28.4 %
Year to date:	-21.9 %
Trailing 12 months:	-22.0 %

Company events:

17.11.22	Q3
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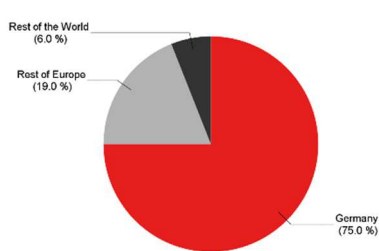
FY End: 31.12. in EUR m	CAGR (21-24e)	2018	2019	2020	2021	2022e	2023e	2024e
Sales	1.1 %	65.2	77.2	159.6	314.6	285.6	299.8	325.1
Change Sales yoy		38.2 %	18.4 %	106.7 %	97.1 %	-9.2 %	4.9 %	8.5 %
Gross profit margin		35.2 %	40.9 %	23.0 %	17.6 %	17.8 %	18.0 %	20.0 %
EBITDA	10.3 %	7.2	11.3	8.9	17.9	16.2	18.9	24.0
Margin		11.0 %	14.7 %	5.6 %	5.7 %	5.7 %	6.3 %	7.4 %
EBIT	11.6 %	6.5	7.9	4.3	12.3	10.5	12.8	17.1
Margin		9.9 %	10.3 %	2.7 %	3.9 %	3.7 %	4.3 %	5.2 %
Net income	3.2 %	6.6	9.7	6.8	9.0	5.5	7.0	9.9
EPS	3.5 %	0.38	0.56	0.36	0.46	0.28	0.35	0.51
DPS	-	0.28	0.30	0.00	0.00	0.00	0.00	0.00
Dividend Yield		1.9 %	2.3 %	n.a.	n.a.	n.a.	n.a.	n.a.
FCFPS		0.04	-0.39	0.43	0.73	0.07	0.05	0.18
FCF / Market cap		0.2 %	-2.9 %	4.0 %	7.9 %	1.6 %	1.1 %	3.8 %
EV / Sales		3.5 x	2.9 x	1.3 x	0.5 x	0.3 x	0.2 x	0.2 x
EV / EBITDA		32.3 x	19.7 x	23.3 x	9.1 x	4.4 x	3.8 x	2.9 x
EV / EBIT		35.8 x	28.1 x	47.6 x	13.3 x	6.9 x	5.7 x	4.1 x
P / E		38.6 x	23.7 x	30.1 x	20.1 x	16.3 x	13.0 x	8.9 x
FCF Potential Yield		2.5 %	3.7 %	3.6 %	8.7 %	19.1 %	21.8 %	28.1 %
Net Debt		-25.2	-9.0	5.4	-18.7	-17.8	-17.1	-18.8
ROCE (NOPAT)		14.8 %	12.4 %	4.1 %	7.7 %	6.3 %	7.3 %	9.1 %
Guidance:	n.a.							

Sales development
in EUR m



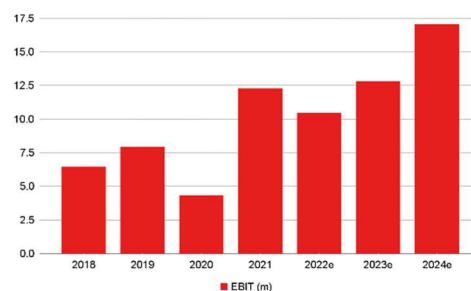
Source: Company data, Warburg Research

Sales by regions
2021; in %



Source: Company data, Warburg Research

EBIT development
in EUR m



Source: Company data, Warburg Research

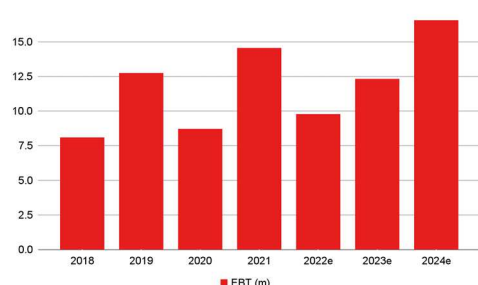
Company Background

- M1 Kliniken opened its first clinic in 2012 in Berlin and has since then expanded to over 50 clinics in the EU and Australia with a clear focus on Germany. In 2021 it performed over 340k treatments
- M1 Kliniken has established itself as high-quality and low-cost beauty brand in Germany and intends to double its footprint within the next three years.
- With a clear focus on injection-based beauty treatments such as hyaluronic acid and botulinum toxin at a competitive price, M1 is active in a fast-growing market segment.
- After the acquisition of Haemato, M1 Kliniken now has a clear separation between services and products. Haemato focusses on the cost-efficient procurement of beauty products for M1's services.

Competitive Quality

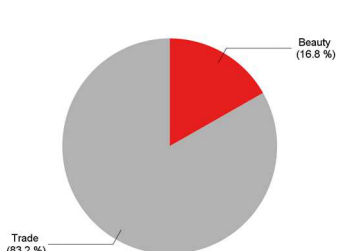
- With over 50 clinics in Germany, other parts of Europe and Australia, M1 Kliniken is the market leader in the European beauty treatment market and has established itself as a high-quality brand.
- M1 Kliniken puts great emphasis on training its ca. 100 surgeons and doctors to treat patients in accordance with the highest standards. Doctors are specialized experts in aesthetic treatments
- Due to high utilization of clinics, a large integrated value chain and economies of scale, M1 Kliniken is able to offer its services to customers at highly competitive prices (up to 50% discount)
- The acquisition of Haemato enables each company to concentrate on its respective field of expertise and allows for the direct use of Haemato's product development know-how.

EBT development
in EUR m



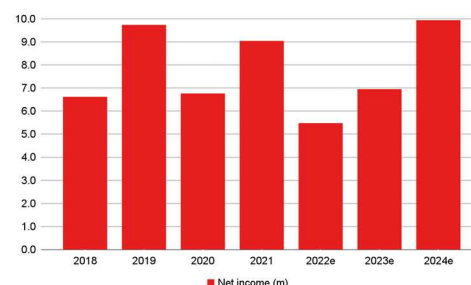
Source: Company data, Warburg Research

Sales by segments
2021; in %



Source: Company data, Warburg Research

Net income development
in EUR m



Source: Company data, Warburg Research

DCF model

Figures in EUR m	Detailed forecast period			Transitional period										Term. Value
	2022e	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	
Sales	285.6	299.8	325.1	349.2	373.6	403.5	427.7	449.1	467.1	481.1	493.1	503.0	513.1	
Sales change	-9.2 %	4.9 %	8.5 %	7.4 %	7.0 %	8.0 %	6.0 %	5.0 %	4.0 %	3.0 %	2.5 %	2.0 %	2.0 %	2.0 %
EBIT	10.5	12.8	17.1	21.0	26.2	30.3	32.1	33.7	35.0	36.1	37.0	37.7	38.5	
EBIT-margin	3.7 %	4.3 %	5.2 %	6.0 %	7.0 %	7.5 %	7.5 %	7.5 %	7.5 %	7.5 %	7.5 %	7.5 %	7.5 %	
Tax rate (EBT)	25.0 %	25.0 %	25.0 %	25.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	27.0 %	
NOPAT	7.9	9.6	12.8	15.7	19.1	22.1	23.4	24.6	25.6	26.3	27.0	27.5	28.1	
Depreciation	5.7	6.1	7.0	7.6	7.5	8.1	8.6	9.0	7.0	7.2	7.4	7.5	7.7	
in % of Sales	2.0 %	2.0 %	2.1 %	2.2 %	2.0 %	2.0 %	2.0 %	2.0 %	1.5 %	1.5 %	1.5 %	1.5 %	1.5 %	
Changes in provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Change in Liquidity from														
- Working Capital	5.6	1.9	3.5	3.3	-2.5	-0.4	2.7	2.4	2.0	1.5	1.3	1.1	1.1	
- Capex	6.0	12.5	12.5	10.2	7.5	6.1	6.4	6.7	7.0	7.2	7.4	7.5	7.7	
Capex in % of Sales	2.1 %	4.2 %	3.8 %	2.9 %	2.0 %	1.5 %	1.5 %	1.5 %	1.5 %	1.5 %	1.5 %	1.5 %	1.5 %	
- Other	1.9	2.3	2.5	3.0	3.4	3.6	3.8	4.0	4.2	4.3	4.4	4.5	4.6	
Free Cash Flow (WACC Model)	0.1	-1.0	1.3	6.9	18.3	20.9	19.0	20.4	19.4	20.5	21.2	21.9	22.4	23
PV of FCF	0.1	-0.9	1.1	5.2	12.7	13.3	11.1	10.9	9.4	9.1	8.6	8.1	7.6	106
share of PVs	0.14 %			47.47 %										52.39 %

Model parameter

Derivation of WACC:		Derivation of Beta:	
Debt ratio	25.00 %	Financial Strength	1.50
Cost of debt (after tax)	4.4 %	Liquidity (share)	1.50
Market return	8.25 %	Cyclicality	1.50
Risk free rate	2.75 %	Transparency	1.50
		Others	1.50
WACC	9.35 %	Beta	1.50

Valuation (m)

Present values 2034e	96		
Terminal Value	106		
Financial liabilities	19		
Pension liabilities	0		
Hybrid capital	0		
Minority interest	45		
Market val. of investments	30		
Liquidity	38	No. of shares (m)	19.6
Equity Value	206	Value per share (EUR)	10.50

Sensitivity Value per Share (EUR)

Beta	WACC	Terminal Growth							Beta	WACC	Delta EBIT-margin						
		1.25 %	1.50 %	1.75 %	2.00 %	2.25 %	2.50 %	2.75 %			-1.5 pp	-1.0 pp	-0.5 pp	+0.0 pp	+0.5 pp	+1.0 pp	+1.5 pp
1.74	10.3 %	8.69	8.80	8.92	9.04	9.17	9.31	9.46	1.74	10.3 %	6.32	7.23	8.13	9.04	9.95	10.86	11.76
1.62	9.8 %	9.31	9.44	9.58	9.72	9.88	10.05	10.23	1.62	9.8 %	6.83	7.79	8.76	9.72	10.69	11.65	12.62
1.56	9.6 %	9.64	9.78	9.94	10.10	10.27	10.46	10.65	1.56	9.6 %	7.11	8.11	9.10	10.10	11.09	12.09	13.09
1.50	9.3 %	10.00	10.16	10.32	10.50	10.69	10.89	11.11	1.50	9.3 %	7.41	8.44	9.47	10.50	11.53	12.56	13.59
1.44	9.1 %	10.38	10.55	10.73	10.93	11.14	11.36	11.61	1.44	9.1 %	7.73	8.80	9.86	10.93	12.00	13.06	14.13
1.38	8.8 %	10.79	10.98	11.18	11.39	11.62	11.87	12.14	1.38	8.8 %	8.07	9.18	10.29	11.39	12.50	13.60	14.71
1.26	8.3 %	11.69	11.92	12.16	12.43	12.71	13.02	13.36	1.26	8.3 %	8.85	10.04	11.23	12.43	13.62	14.81	16.01

- Capex includes setup costs of new centres
- Depreciation mainly characterized by Right-of-Use assets
- The line "Other" reflects the share in profits payable to Haemato's minority shareholders.

Valuation	2018	2019	2020	2021	2022e	2023e	2024e
Price / Book	4.0 x	3.4 x	2.4 x	1.9 x	0.9 x	0.8 x	0.7 x
Book value per share ex intangibles	3.17	3.42	2.41	1.77	2.10	2.32	2.68
EV / Sales	3.5 x	2.9 x	1.3 x	0.5 x	0.3 x	0.2 x	0.2 x
EV / EBITDA	32.3 x	19.7 x	23.3 x	9.1 x	4.4 x	3.8 x	2.9 x
EV / EBIT	35.8 x	28.1 x	47.6 x	13.3 x	6.9 x	5.7 x	4.1 x
EV / EBIT adj.*	35.8 x	28.1 x	47.6 x	13.3 x	6.9 x	5.7 x	4.1 x
P / FCF	413.8 x	n.a.	25.0 x	12.7 x	63.9 x	92.8 x	26.0 x
P / E	38.6 x	23.7 x	30.1 x	20.1 x	16.3 x	13.0 x	8.9 x
P / E adj.*	38.6 x	23.7 x	30.1 x	20.1 x	16.3 x	13.0 x	8.9 x
Dividend Yield	1.9 %	2.3 %	n.a.	n.a.	n.a.	n.a.	n.a.
FCF Potential Yield (on market EV)	2.5 %	3.7 %	3.6 %	8.7 %	19.1 %	21.8 %	28.1 %

*Adjustments made for: -

Consolidated profit & loss

In EUR m	2018	2019	2020	2021	2022e	2023e	2024e
Sales	65.2	77.2	159.6	314.6	285.6	299.8	325.1
Change Sales yoy	38.2 %	18.4 %	106.7 %	97.1 %	-9.2 %	4.9 %	8.5 %
Increase / decrease in inventory	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Own work capitalised	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total Sales	65.2	77.2	159.6	314.6	285.6	299.8	325.1
Material expenses	42.3	45.6	122.8	259.3	234.8	245.7	259.9
Gross profit	22.9	31.6	36.8	55.3	50.8	54.1	65.2
<i>Gross profit margin</i>	<i>35.2 %</i>	<i>40.9 %</i>	<i>23.0 %</i>	<i>17.6 %</i>	<i>17.8 %</i>	<i>18.0 %</i>	<i>20.0 %</i>
Personnel expenses	9.4	12.6	16.7	22.1	21.3	22.5	26.9
Other operating income	0.2	0.3	0.7	0.9	1.0	1.0	1.1
Other operating expenses	6.5	7.9	11.9	16.2	14.3	13.7	15.3
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	7.2	11.3	8.9	17.9	16.2	18.9	24.0
<i>Margin</i>	<i>11.0 %</i>	<i>14.7 %</i>	<i>5.6 %</i>	<i>5.7 %</i>	<i>5.7 %</i>	<i>6.3 %</i>	<i>7.4 %</i>
Depreciation of fixed assets	0.7	1.3	3.9	4.8	4.7	5.1	5.8
EBITA	6.5	10.1	5.0	13.1	11.5	13.8	18.2
Amortisation of intangible assets	0.0	0.1	0.6	0.8	1.0	1.0	1.2
Goodwill amortisation	0.0	2.0	0.0	0.0	0.0	0.0	0.0
EBIT	6.5	7.9	4.3	12.3	10.5	12.8	17.1
<i>Margin</i>	<i>9.9 %</i>	<i>10.3 %</i>	<i>2.7 %</i>	<i>3.9 %</i>	<i>3.7 %</i>	<i>4.3 %</i>	<i>5.2 %</i>
EBIT adj.	6.5	7.9	4.3	12.3	10.5	12.8	17.1
Interest income	0.2	0.1	0.3	0.7	0.4	0.4	0.4
Interest expenses	0.0	0.3	0.7	0.9	1.1	0.9	0.9
Other financial income (loss)	1.5	-1.5	8.5	2.5	0.0	0.0	0.0
EBT	8.1	12.8	8.7	14.6	9.8	12.3	16.6
<i>Margin</i>	<i>12.4 %</i>	<i>16.5 %</i>	<i>5.5 %</i>	<i>4.6 %</i>	<i>3.4 %</i>	<i>4.1 %</i>	<i>5.1 %</i>
Total taxes	1.5	3.0	1.4	3.5	2.4	3.1	4.1
Net income from continuing operations	6.6	9.7	7.4	11.0	7.3	9.2	12.4
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income before minorities	6.6	9.7	7.4	11.0	7.3	9.2	12.4
Minority interest	0.0	0.0	0.6	2.0	1.9	2.3	2.5
Net income	6.6	9.7	6.8	9.0	5.5	7.0	9.9
<i>Margin</i>	<i>10.2 %</i>	<i>12.6 %</i>	<i>4.2 %</i>	<i>2.9 %</i>	<i>1.9 %</i>	<i>2.3 %</i>	<i>3.1 %</i>
Number of shares, average	17.5	17.5	18.6	19.6	19.6	19.6	19.6
EPS	0.38	0.56	0.36	0.46	0.28	0.35	0.51
EPS adj.	0.38	0.56	0.36	0.46	0.28	0.35	0.51

*Adjustments made for:

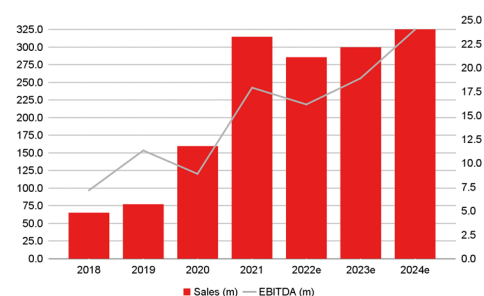
Guidance: n.a.

Financial Ratios

	2018	2019	2020	2021	2022e	2023e	2024e
Total Operating Costs / Sales	89.0 %	85.3 %	94.4 %	94.3 %	94.3 %	93.7 %	92.6 %
Operating Leverage	0.3 x	1.2 x	-0.4 x	1.9 x	1.6 x	4.5 x	3.9 x
EBITDA / Interest expenses	n.a.	33.1 x	12.3 x	19.5 x	15.0 x	21.2 x	27.0 x
Tax rate (EBT)	18.3 %	23.6 %	15.5 %	24.3 %	25.0 %	25.0 %	25.0 %
Dividend Payout Ratio	74.8 %	53.9 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Sales per Employee	360,265	327,186	372,874	898,857	816,054	856,434	928,893

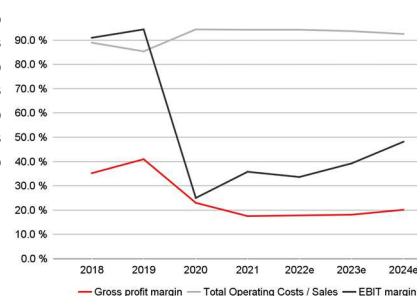
Sales, EBITDA

in EUR m

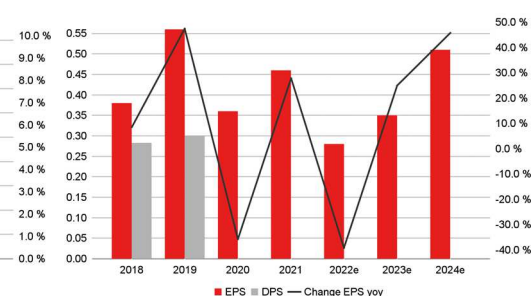


Operating Performance

in %



Performance per Share



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

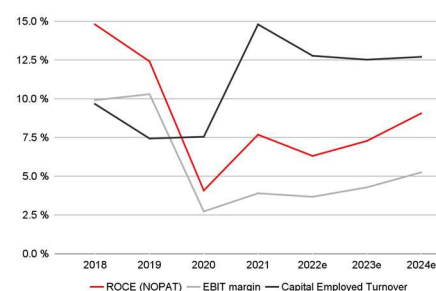
Consolidated balance sheet

In EUR m	2018	2019	2020	2021	2022e	2023e	2024e
Assets							
Goodwill and other intangible assets	8.3	8.5	38.3	60.4	59.3	63.3	67.2
thereof other intangible assets	0.3	0.4	4.0	26.0	24.9	28.9	32.8
thereof Goodwill	8.0	8.0	34.4	34.4	34.4	34.4	34.4
Property, plant and equipment	5.5	16.0	15.8	15.3	16.6	19.0	20.7
Financial assets	11.1	9.0	12.0	12.0	12.5	13.0	13.5
Other long-term assets	0.1	0.1	0.2	0.3	0.3	0.3	0.3
Fixed assets	24.9	33.5	66.3	87.9	88.7	95.6	101.6
Inventories	1.4	1.5	42.3	35.2	32.0	33.5	36.4
Accounts receivable	16.7	22.2	20.5	16.3	23.5	24.6	26.7
Liquid assets	25.4	9.1	22.0	37.9	36.9	36.3	38.0
Other short-term assets	1.2	26.4	37.6	20.8	20.8	20.8	20.8
Current assets	44.7	59.3	122.4	110.2	113.3	115.2	121.9
Total Assets	69.6	92.8	188.7	198.1	201.9	210.8	223.5
Liabilities and shareholders' equity							
Subscribed capital	17.5	17.5	19.6	19.6	19.6	19.6	19.6
Capital reserve	28.0	28.0	49.9	49.9	49.9	49.9	49.9
Retained earnings	18.2	22.7	28.0	37.4	41.0	46.9	55.6
Other equity components	0.0	0.0	-11.8	-11.8	-10.0	-7.6	-5.2
Shareholders' equity	63.7	68.2	85.8	95.1	100.6	108.8	119.9
Minority interest	0.0	0.0	29.6	44.9	44.9	44.9	44.9
Total equity	63.7	68.2	115.3	140.0	145.5	153.7	164.8
Provisions	0.7	2.1	3.5	3.8	3.8	3.8	3.8
thereof provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial liabilities (total)	0.2	0.1	27.4	19.2	19.2	19.2	19.2
Short-term financial liabilities	0.0	0.0	22.3	14.8	14.8	14.8	14.8
Accounts payable	0.9	7.8	15.8	12.8	11.7	12.2	13.3
Other liabilities	4.1	14.7	26.7	22.2	21.7	22.0	22.4
Liabilities	5.8	24.6	73.4	58.0	56.4	57.1	58.7
Total liabilities and shareholders' equity	69.6	92.8	188.7	198.1	201.9	210.8	223.5

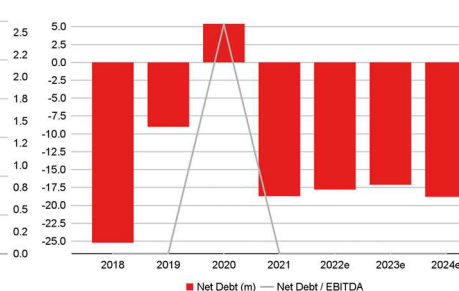
Financial Ratios

	2018	2019	2020	2021	2022e	2023e	2024e
Efficiency of Capital Employment							
Operating Assets Turnover	2.9 x	2.5 x	2.9 x	6.5 x	5.2 x	5.0 x	5.0 x
Capital Employed Turnover	1.7 x	1.3 x	1.3 x	2.6 x	2.2 x	2.2 x	2.2 x
ROA	26.6 %	29.1 %	10.2 %	10.3 %	6.2 %	7.3 %	9.8 %
Return on Capital							
ROCE (NOPAT)	14.8 %	12.4 %	4.1 %	7.7 %	6.3 %	7.3 %	9.1 %
ROE	11.9 %	14.8 %	8.8 %	10.0 %	5.6 %	6.6 %	8.7 %
Adj. ROE	11.9 %	14.8 %	8.8 %	10.0 %	5.6 %	6.6 %	8.7 %
Balance sheet quality							
Net Debt	-25.2	-9.0	5.4	-18.7	-17.8	-17.1	-18.8
Net Financial Debt	-25.2	-9.0	5.4	-18.7	-17.8	-17.1	-18.8
Net Gearing	-39.6 %	-13.2 %	4.7 %	-13.4 %	-12.2 %	-11.1 %	-11.4 %
Net Fin. Debt / EBITDA	n.a.	n.a.	60.7 %	n.a.	n.a.	n.a.	n.a.
Book Value / Share	3.6	3.9	4.4	4.8	5.1	5.5	6.1
Book value per share ex intangibles	3.2	3.4	2.4	1.8	2.1	2.3	2.7

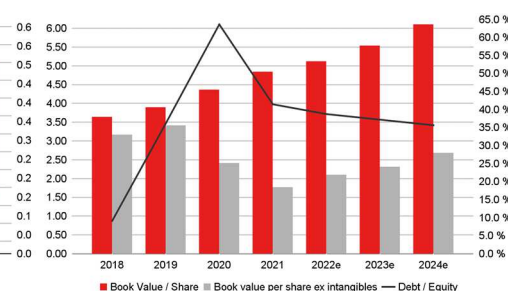
ROCE Development



Net debt in EUR m



Book Value per Share in EUR



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

Consolidated cash flow statement

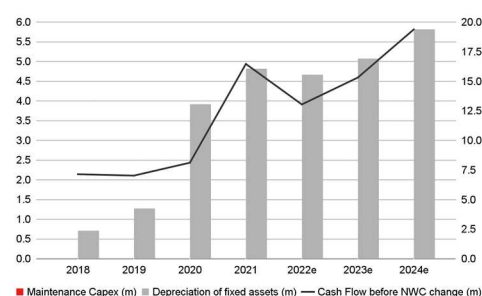
In EUR m	2018	2019	2020	2021	2022e	2023e	2024e
Net income	6.6	9.7	7.4	10.8	7.3	9.2	12.4
Depreciation of fixed assets	0.7	1.3	3.9	4.8	4.7	5.1	5.8
Amortisation of goodwill	0.0	2.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.0	0.1	0.6	0.8	1.0	1.0	1.2
Increase/decrease in long-term provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other non-cash income and expenses	-0.2	-6.1	-3.8	0.0	0.0	0.0	0.0
Cash Flow before NWC change	7.1	7.0	8.1	16.5	13.0	15.3	19.4
Increase / decrease in inventory	0.0	-0.1	-4.5	7.1	3.2	-1.5	-2.9
Increase / decrease in accounts receivable	-5.4	-19.3	3.7	4.2	-7.2	-1.1	-2.1
Increase / decrease in accounts payable	1.2	7.0	2.2	-4.5	-1.7	0.7	1.5
Increase / decrease in other working capital positions	0.0	0.0	0.0	-7.6	0.0	0.0	0.0
Increase / decrease in working capital (total)	-4.2	-12.5	1.4	-0.8	-5.6	-1.9	-3.5
Net cash provided by operating activities [1]	2.9	-5.4	9.5	15.7	7.4	13.5	15.9
Investments in intangible assets	-0.2	-0.3	-0.5	-0.3	0.0	-5.0	-5.0
Investments in property, plant and equipment	-2.1	-1.1	-0.9	-1.0	-2.4	-3.0	-3.0
Payments for acquisitions	0.0	0.7	2.2	0.2	0.0	0.0	0.0
Financial investments	-1.3	-4.2	2.2	0.0	-0.5	-0.5	-0.5
Income from asset disposals	1.6	1.5	0.2	1.4	0.0	0.0	0.0
Net cash provided by investing activities [2]	-1.9	-3.3	3.1	0.2	-6.5	-13.0	-13.0
Change in financial liabilities	0.1	0.0	3.7	-4.2	0.0	0.0	0.0
Dividends paid	-5.0	-5.3	-0.1	-1.7	-1.8	-1.1	-1.2
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	14.8	0.0	0.0	14.5	0.0	0.0	0.0
Other	-0.1	-2.4	-7.4	-4.6	0.0	0.0	0.0
Net cash provided by financing activities [3]	9.8	-7.6	-3.8	4.0	-1.8	-1.1	-1.2
Change in liquid funds [1]+[2]+[3]	10.8	-16.4	8.9	20.0	-0.9	-0.7	1.7
Effects of exchange-rate changes on cash	0.0	0.0	4.0	-4.0	0.0	0.0	0.0
Cash and cash equivalent at end of period	25.5	9.0	22.0	37.9	36.9	36.3	38.0

Financial Ratios

	2018	2019	2020	2021	2022e	2023e	2024e
Cash Flow							
FCF	0.6	-6.8	8.1	14.4	1.4	1.0	3.4
Free Cash Flow / Sales	1.0 %	-8.8 %	5.1 %	4.6 %	0.5 %	0.3 %	1.1 %
Free Cash Flow Potential	5.7	8.3	7.5	14.2	13.7	15.8	19.9
Free Cash Flow / Net Profit	9.4 %	-69.5 %	119.2 %	159.1 %	25.6 %	13.9 %	34.6 %
Interest Received / Avg. Cash	0.8 %	0.5 %	2.0 %	2.2 %	1.1 %	1.1 %	1.1 %
Interest Paid / Avg. Debt	0.0 %	289.8 %	5.3 %	3.9 %	5.6 %	4.7 %	4.7 %
Management of Funds							
Investment ratio	3.6 %	1.7 %	0.9 %	0.4 %	0.8 %	2.7 %	2.5 %
Maint. Capex / Sales	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Capex / Dep	327.7 %	39.6 %	31.8 %	23.7 %	42.1 %	131.8 %	114.7 %
Avg. Working Capital / Sales	20.3 %	20.8 %	17.3 %	11.6 %	12.6 %	13.2 %	13.0 %
Trade Debtors / Trade Creditors	1845.4 %	286.0 %	129.3 %	127.0 %	200.9 %	201.6 %	200.8 %
Inventory Turnover	30.1 x	30.0 x	2.9 x	7.4 x	7.3 x	7.3 x	7.1 x
Receivables collection period (days)	94	105	47	19	30	30	30
Payables payment period (days)	8	62	47	18	18	18	19
Cash conversion cycle (Days)	94	50	105	43	54	54	54

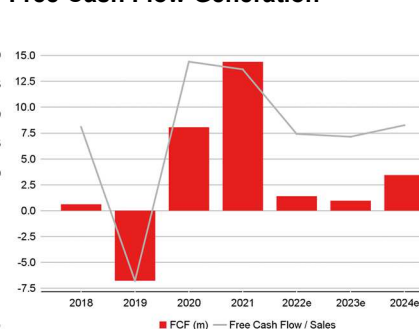
CAPEX and Cash Flow

in EUR m



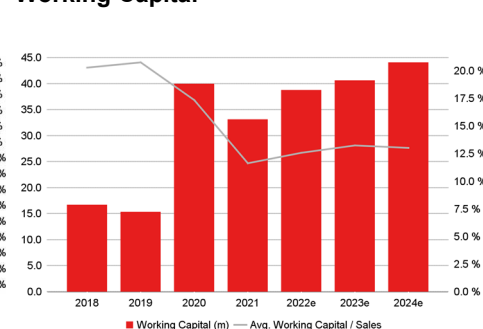
Source: Warburg Research

Free Cash Flow Generation



Source: Warburg Research

Working Capital



Source: Warburg Research

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Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
M1 Kliniken	5	http://www.mmwarburg.com/disclaimer/disclaimer_en/DE000A0STSQ8.htm

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Investment recommendation: expected direction of the share price development of the financial instrument up to the given price target in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.
“-“	Rating suspended:	The available information currently does not permit an evaluation of the company.

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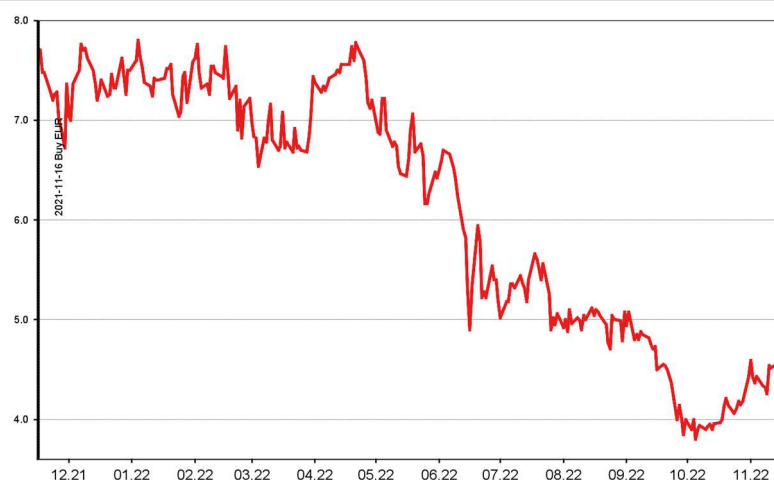
Rating	Number of stocks	% of Universe
Buy	162	75
Hold	43	20
Sell	6	3
Rating suspended	4	2
Total	215	100

WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	45	82
Hold	7	13
Sell	1	2
Rating suspended	2	4
Total	55	100

PRICE AND RATING HISTORY M1 KLINIKEN AS OF 15.11.2022



Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.

EQUITIES

Matthias Rode +49 40 3282-2678
Head of Equities mrode@mmwarburg.com

RESEARCH

Michael Heider +49 40 309537-280
Head of Research mheider@warburg-research.com

Henner Rüschemeyer +49 40 309537-270
Head of Research hrueschmeier@warburg-research.com

Stefan Augustin +49 40 309537-168
Cap. Goods, Engineering saugustin@warburg-research.com

Jan Bauer +49 40 309537-155
Renewables jbauer@warburg-research.com

Christian Cohrs +49 40 309537-175
Industrials & Transportation ccohrs@warburg-research.com

Dr. Christian Ehmann +49 40 309537-167
BioTech, Life Science cehmann@warburg-research.com

Felix Ellmann +49 40 309537-120
Software, IT fellmann@warburg-research.com

Jörg Philipp Frey +49 40 309537-258
Retail, Consumer Goods jfrey@warburg-research.com

Marius Fuhrberg +49 40 309537-185
Financial Services mfuhrberg@warburg-research.com

Mustafa Hidir +49 40 309537-230
Automobiles, Car Suppliers mhidir@warburg-research.com

Philipp Kaiser +49 40 309537-260
Real Estate, Construction pkaiser@warburg-research.com

Thilo Kleibauer +49 40 309537-257
Retail, Consumer Goods tkleibauer@warburg-research.com

Andreas Pläsier +49 40 309537-246
Banks, Financial Services aplaesier@warburg-research.com

Malte Schaumann +49 40 309537-170
Technology mschaumann@warburg-research.com

Oliver Schwarz +49 40 309537-250
Chemicals, Agriculture oschwarz@warburg-research.com

Simon Stippig +49 40 309537-265
Real Estate, Telco sstippig@warburg-research.com

Cansu Tatar +49 40 309537-248
Cap. Goods, Engineering ctatar@warburg-research.com

Marc-René Tonn +49 40 309537-259
Automobiles, Car Suppliers mtonn@warburg-research.com

Robert-Jan van der Horst +49 40 309537-290
Technology rvanderhorst@warburg-research.com

Andreas Wolf +49 40 309537-140
Software, IT awolf@warburg-research.com

INSTITUTIONAL EQUITY SALES

Marc Niemann +49 40 3282-2660
Head of Equity Sales, Germany mniemann@mmwarburg.com

Klaus Schilling +49 69 5050-7400
Head of Equity Sales, Germany kschilling@mmwarburg.com

Tim Beckmann +49 40 3282-2665
United Kingdom tbeckmann@mmwarburg.com

Lea Bogdanova +49 69 5050-7411
United Kingdom, Ireland lbogdanova@mmwarburg.com

Jens Buchmüller +49 69 5050-7415
Scandinavia, Austria jbuchmueller@mmwarburg.com

Matthias Fritsch +49 40 3282-2696
United Kingdom mfritsch@mmwarburg.com

Maximilian Martin +49 69 5050-7413
Austria, Poland mmartin@mmwarburg.com

Christopher Seedorf +49 40 3282-2695
Switzerland cseedorf@mmwarburg.com

Sophie Hauer +49 69 5050-7417
Roadshow/Marketing shauer@mmwarburg.com

Juliane Niemann +49 40 3282-2694
Roadshow/Marketing jniemann@mmwarburg.com

SALES TRADING

Oliver Merckel +49 40 3282-2634
Head of Sales Trading omerckel@mmwarburg.com

Elyaz Dust +49 40 3282-2702
Sales Trading edust@mmwarburg.com

Michael Ilgenstein +49 40 3282-2700
Sales Trading milgenstein@mmwarburg.com

Marcel Magiera +49 40 3282-2662
Sales Trading mmagiera@mmwarburg.com

Bastian Quast +49 40 3282-2701
Sales Trading bquast@mmwarburg.com

Jörg Treptow +49 40 3282-2658
Sales Trading jtreptow@mmwarburg.com

MACRO RESEARCH

Carsten Klude +49 40 3282-2572
Macro Research cklude@mmwarburg.com

Dr. Christian Jasperneite +49 40 3282-2439
Investment Strategy cjasperneite@mmwarburg.com

Our research can be found under:

Warburg Research research.mmwarburg.com/en/index.html
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FactSet www.factset.com

Refinitiv www.refinitiv.com
Capital IQ www.capitaliq.com

For access please contact:

Andrea Schaper +49 40 3282-2632
Sales Assistance aschaper@mmwarburg.com

Kerstin Muthig +49 40 3282-2703
Sales Assistance kmuthig@mmwarburg.com